PIA

PIA+, our Gen AI-powered intelligent procurement agent, embodies the vision of providing proactive, persona-specific recommendations, guiding users through intelligent queries, and offering real-time alerts and updates, all while delivering automated buying guidance. Backed by our subject-matter experts, PIA+ ensures robust decision-making and support, providing a comprehensive, future-ready procurement solution.

Category Manager Workspace

Tailored for modern leaders, the PIA Category Manager Workspace delivers a comprehensive solution for end-to-end category management, including planning, strategy, execution, and monitoring. It enables category managers to adapt strategies to changing market conditions.

By combining advanced external market intelligence with your procurement data, PIA helps you strategize efficiently and achieve targets faster. Continuous monitoring of KPIs and strategic initiatives provides early warnings and actionable insights.

With PIA, category insights are at your fingertips, allowing you to navigate complexities and confidently drive success.

Request for a Demo   **'Watch Video'**

Why PIA Category Manager Workspace?

End-to-end Category Coverage
- One place to plan, strategize, execute and monitor category at the organizational level
- Structured and adaptive category planning with outcome tracking

Proactive Recommendations
- Deliver high-quality, business-aligned category results consistently
- Real-time recommendations to align category objectives with evolving market conditions

Speed and Agility
- Faster decision making
- Quick response to the evolving category conditions

Data-driven Approach
- Regular tracking of KPIs.
- Real-time updates on key events, news, analytics to proactively mitigate risk and capitalize on opportunities

PIA Category Manager Workspace In Action

Fortune 500 FMCG Organization
The client's procurement head faced challenges in deriving insights from disparate systems, an inconsistent category planning approach and a reactive approach to changing market conditions, which led to lost savings opportunities and delayed risk mitigation. The solution deployed for our client integrated strategic information such as market intelligence, strategic initiatives, procurement knowledge and analytics required for category management, along with execution and tracking activities such as spend analytics, contract analytics, and project status.
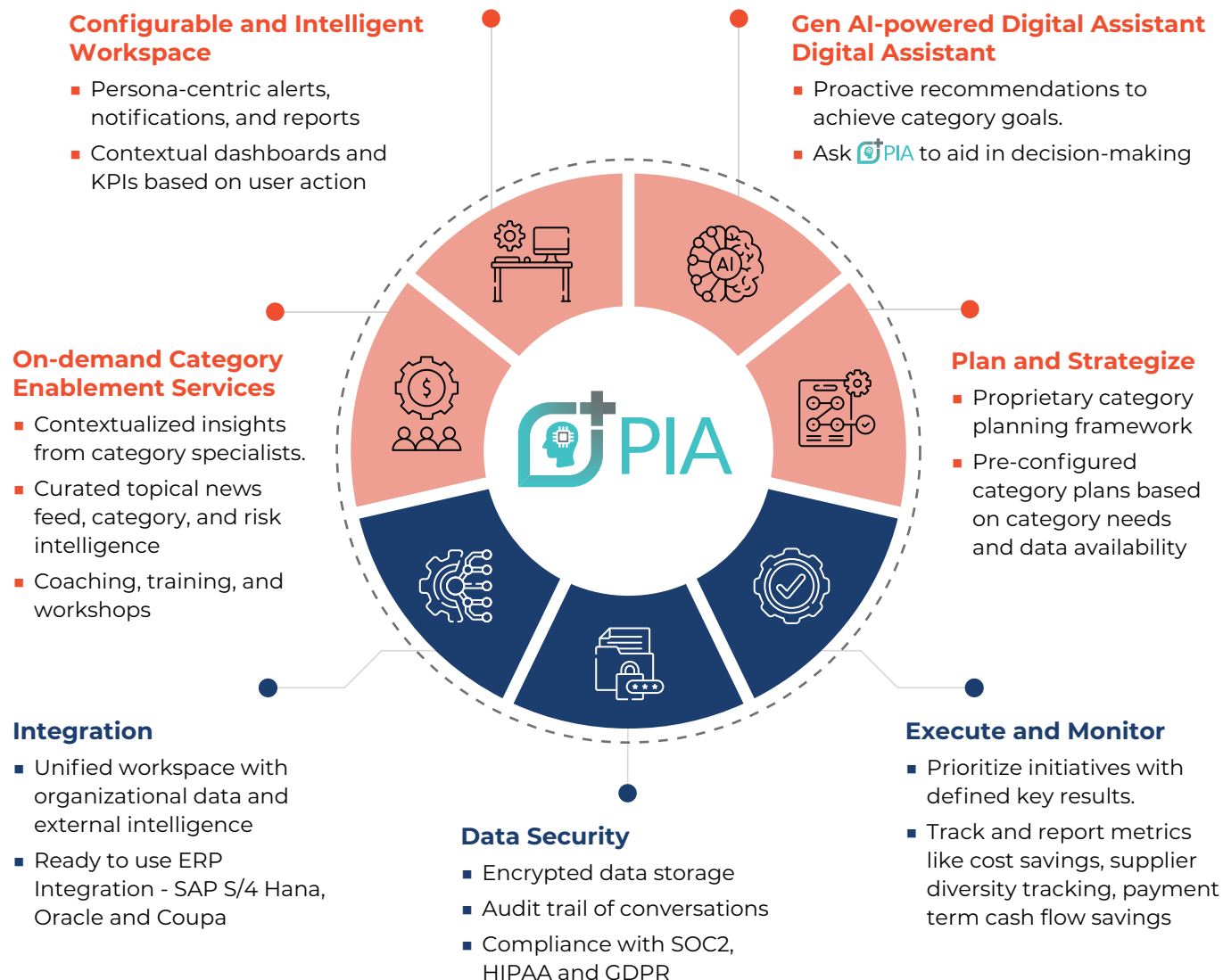
Outcome: The solution was implemented globally for six indirect categories, bringing category-relevant information across diverse data sources.

Increased focus on strategic initiatives   **Higher category managers' productivity**   **Faster identification of risks and opportunities**

Key Features

Configurable and Intelligent Workspace
- Persona-centric alerts, notifications, and reports
- Contextual dashboards and KPIs based on user action

Gen AI-powered Digital Assistant Digital Assistant
- Proactive recommendations to achieve category goals.
- Ask PIA to aid in decision-making

On-demand Category Enablement Services
- Contextualized insights from category specialists.
- Curated topical news feed, category, and risk intelligence
- Coaching, training, and workshops

Plan and Strategize
- Proprietary category planning framework
- Pre-configured category plans based on category needs and data availability

PIA

Integration
- Unified workspace with organizational data and external intelligence
- Ready to use ERP Integration - SAP S/4 Hana, Oracle and Coupa

Data Security
- Encrypted data storage
- Audit trail of conversations
- Compliance with SOC2, HIPAA and GDPR

Execute and Monitor
- Prioritize initiatives with defined key results.
- Track and report metrics like cost savings, supplier diversity tracking, payment term cash flow savings

Click here to request a demo of PIA, the Gen AI-powered intelligent workspace designed to meet all your procurement needs.